

UNITED STATES
SECURITIES AND EXCHANGE COMMISSION
WASHINGTON, D.C. 20549

FORM 8-K

CURRENT REPORT

Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

Date of Report (Date of earliest event reported): December 15, 2024

LegalZoom.com, Inc.
(Exact name of Registrant as Specified in Its Charter)

Delaware
(State or Other Jurisdiction
of Incorporation)

001-35618
(Commission
File Number)

95-4752856
(IRS Employer
Identification No.)

954 Villa Street, Mountain View, California
(Address of Principal Executive Offices)

94041
(Zip Code)

Registrant's Telephone Number, Including Area Code: (323) 962-8600

(Former Name or Former Address, if Changed Since Last Report)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions (see General Instructions A.2. below):

- Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
- Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
- Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
- Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

Securities registered pursuant to Section 12(b) of the Act:

Title of each class	Trading Symbol(s)	Name of each exchange on which registered
Common Stock, par value \$0.001 per share	LZ	The Nasdaq Global Select Market

Indicate by check mark whether the registrant is an emerging growth company as defined in Rule 405 of the Securities Act of 1933 (§ 230.405 of this chapter) or Rule 12b-2 of the Securities Exchange Act of 1934 (§ 240.12b-2 of this chapter).

Emerging growth company

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.

Item 7.01 Regulation FD Disclosure.

On December 16, 2024, LegalZoom.com, Inc. (the "Company") issued a press release announcing that it had entered into a multi-year partnership with Accounting Fulfillment Services, LLC ("1-800Accountant") as disclosed further under Item 8.01 of this Current Report on Form 8-K. The press release is furnished as Exhibit 99.1 hereto.

The information furnished pursuant to Exhibit 99.1 shall not be deemed to be "filed" for purposes of Section 18 of the Securities Exchange Act of 1934, as amended (the "Exchange Act"), or otherwise subject to the liabilities of that section, unless the Company specifically states that the information is to be considered "filed" under the Exchange Act or incorporates it by reference into a filing under the Securities Act of 1933, as amended, or the Exchange Act.

Item 8.01 Other Events.

On December 15, 2024, the Company and 1-800Accountant entered into a three year partnership agreement (the "Agreement") pursuant to which 1-800Accountant agreed to certain minimum revenue commitments to the Company across the term of the Agreement in exchange for the Company agreeing to certain obligations to market 1-800Accountant services to its customers, including agreeing to refer a minimum number of its business formation customers to 1-800Accountant in order to offer full service do-it-for-me tax and bookkeeping solutions to Company customers. The initial term of the Agreement will commence on December 15, 2024 and continue through December 31, 2027, after which the Agreement will automatically renew for successive annual terms unless either the Company or 1-800Accountant provides written notice of non-renewal pursuant to the terms of the Agreement.

Item 9.01 Financial Statements & Exhibits.

(d) Exhibits.

Exhibit Number	Description
99.1	Press Release of LegalZoom.com, Inc., issued December 16, 2024
104	Cover Page Interactive Data File (embedded within the Inline XBRL document)

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

LegalZoom.com, Inc.

Date: December 16, 2024

By: _____ /s/ Nicole Miller
Nicole Miller
Chief Legal Officer and Secretary

LegalZoom and 1-800Accountant Join Forces to Deliver Full-Service Tax and Bookkeeping Solutions for Small Business Owners

MOUNTAIN VIEW, CA – December 16, 2024 – LegalZoom (Nasdaq:LZ), a leading online platform for legal services, is pleased to announce a multi-year strategic partnership with 1-800Accountant, a national financial services firm. With this partnership, LegalZoom will offer customers access to year-round, full-service bookkeeping and tax solutions delivered by 1-800Accountant, ensuring small business owners can access tax preparation support that best meets their needs. This collaboration enhances LegalZoom's ecosystem of products, partnerships and services that support small business owners' legal, compliance, and business management requirements.

A recent LegalZoom customer survey revealed tax management, liability protection, and legitimacy as key motivations for forming their businesses. As a result, LegalZoom customers frequently cited tax return preparation and advisory as critically important services to support their success, as they struggle to navigate the time consuming, manual, and oftentimes confusing tax preparation process.

"Our partnership with 1-800Accountant provides a timely, meaningful solution for our small business owners as they tackle one of their biggest challenges: tax preparation," said Jeff Stibel, Chairman and Chief Executive Officer of LegalZoom. "We are dedicated to supporting entrepreneurs at every stage of their journey. By integrating 1-800Accountant's best-in-class tax services into our ecosystem, we're offering even more value to our customers and empowering them to focus on what *they* do best—growing their business."

1-800Accountant specializes in providing financial expertise to small businesses across all industries. Its full-service bookkeeping and tax solutions are powered by a mix of expert CPAs and technology, providing a streamlined experience which enables business owners to minimize tax management, maximize annual tax savings, and give them peace of mind and time to focus on growing their business.

Brendon Pack, Chief Executive Officer of 1-800Accountant, added, "With this partnership, LegalZoom customers will have access to our year-round expert-led bookkeeping and tax services that can help them identify tax-saving opportunities, file accurate returns, and stay compliant with ever-changing tax regulations. We're proud to collaborate with LegalZoom to make financial services accessible to every small business owner."

This product offering is expected to launch to LegalZoom customers by January 2025. The agreement outlines minimum lead requirements and corresponding minimum annual revenue over the multi-year term.

About LegalZoom

LegalZoom is a leading online platform for business formation in the United States. Driven by a mission to unleash entrepreneurship, LegalZoom delivers comprehensive legal and compliance products and expertise for small business owners through easy-to-use technology. From free business formations to business management solutions and professional advisory services, LegalZoom supports millions of small business owners and their families throughout the entrepreneurial journey. Founded on the belief that everyone should have affordable access to legal and financial expertise, LegalZoom empowers entrepreneurs to make their dream a reality. For more information, please visit www.legalzoom.com

About 1-800Accountant

1-800Accountant's mission is to provide financial expertise to small businesses in every state and industry. Its services are powered by a mix of expert CPAs and technology, enabling businesses to minimize tasks while maximizing tax savings. This empowers owners and entrepreneurs to focus on growing their business while 1-800Accountant handles the rest. For more information, please visit www.1800accountant.com.

Contact: press@legalzoom.com